

CSBT

CORPORATE SELF-BOOKING TOOL

A corporate self-booking tool
for your SME customers

dcs⁺

dcsplus.net

USE YOUR OWN CONTENT

The Corporate Self-Booking Tool provided by dcs plus brings you **full content freedom**. Having pure **neutral content**, the platform allows you to put up for sale the travel content that you receive from your chosen suppliers.

You know what works best for your corporate customers and you decide what to offer them. Commercial airlines and low-cost carriers, through GDS or Direct Connect option, hotels from the wholesalers that you have agreements with or your own contracted hotels – **it's all up to you**.

The autonomy brought by this business model translates into increased flexibility in setting trade policies. Moreover, you'll be able to use multi-layer construction for the service fee and mark-up.

KEY INSIGHT

This Corporate Self-Booking Tool lets you sell flight content using **your own GDS contracts** with Amadeus, Galileo, Worldspan, Sabre and also low-cost carriers from TravelFusion. For hotels, you can integrate **most of the major wholesalers** that you have contracts with (eg. GTA, HotelBeds, Hotelspro, Travco, Expedia, Miki, Restel etc.). Driving up volumes from these suppliers brings you increased negotiating leverage – you can get lower fares based on the increased number of transactions.

AFFORDABLE SOLUTION

Among the multitude of great corporate self-booking tools available in the market today, the Corporate Self-Booking Tool from dcs plus is the one that you can really afford to use for your corporate customers. Also, despite other vendors of such tools, **dcs plus doesn't apply transaction fees**.

At a fraction of other similar solutions' cost, you can offer to your corporate customers an optimized and hassle free travel management process, as everything happens automatically – from searching process to the final reservation.

KEY INSIGHT

In our case, the monthly fee is flat and **only 100 EUR for each corporate customer**, so you can use it for all your small and medium corporate customers. More than that, there is no limit with respect to the number of users allowed.

DESIGNED FOR SMEs

dcs plus' Corporate Self-Booking Tool platform is scaled to the business travel needs and requests of small and medium enterprises. This is the perfect solution that you can provide to your customers looking to maximize value from their travel spend.

This tool allows the corporate travelers to search through your content database and further book if they comply with the travel policies in place in their companies, otherwise the request passes through an approval chain. The solution allows in-depth definitions of travel policies and configurations of approval chain profiles and approval workflows (per user or per user groups).

For example, for a user, the travel manager can define a travel policy in which, for a certain destination he is restricted to use economy class, while for one that implies a long haul he is allowed to choose business class, up to a certain amount. Travel policies can be defined per: total value of the transaction, destination, airlines, hotel category and more.

KEY INSIGHT

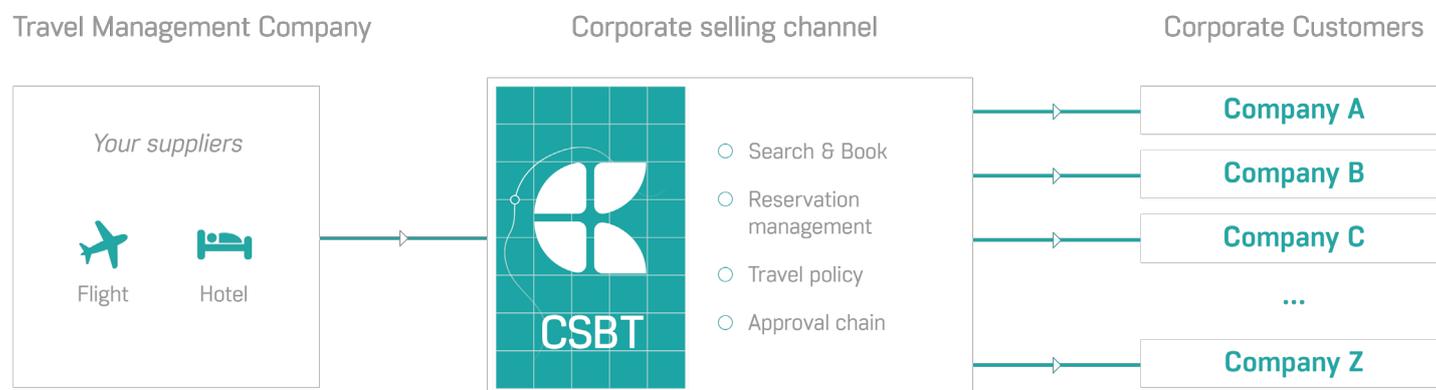
dcs plus Corporate Self-Booking Tool is integrated with **TravList mobile app**. Once booked, the trip is sent automatically to the traveler, on his mobile phone. Thus, the business traveler has at his fingertips complete details about his itinerary, real time flight notifications, calendar synchronized plans and other valuable tools to use during the trip.

In today's corporate travel context, in which:

- ✦ It is observed a trend of increased shift from the traditional model that is service based to a strategy that focuses on technology
- ✦ Travelers' expectations regarding technology and service are rising – they are looking for robust booking tools and more control over their trips
- ✦ Most business travelers book travel by themselves

You, as a travel management company, should focus on upgrading your traveler-facing technology and on improving your customers travel experience.

OFFER YOUR CORPORATE CUSTOMERS AN EMPOWERING TRAVEL BOOKING TOOL, YET SIMPLE ENOUGH!



WHAT'S IN IT FOR YOUR SME CUSTOMERS:

- ✦ Elimination of overspending caused by out of policy bookings
- ✦ Time savings
- ✦ Reliable technology
- ✦ Branded self-booking tool
- ✦ Autonomy & flexibility
- ✦ Your flight & accommodation content
- ✦ Intuitive, user friendly interface
- ✦ Easy self-planning & self-booking
- ✦ Fast search response time
- ✦ Efficient booking workflow through automated processes
- ✦ Comprehensive travel policies configuration & management
- ✦ Automated policy validation
- ✦ Hassle-free approval process
- ✦ Multiple workflows for approval
- ✦ Cost centers
- ✦ Advanced user profiles
- ✦ Advanced user roles